

# Understanding what will result from the work that you are seeking funding to deliver

This approach might help you to prepare your case for funding. Thinking about what you want to do; start at the bottom defining the resources that you need to deliver your work. Then work upwards identifying what you will deliver and what you hope to influence in the longer term.

The impact or change that your actions contribute to  
e.g. Improved economic performance

The difference you make as a result of your actions  
e.g. Reduced severity of illness

Your actions: what you produce/deliver using your resources  
e.g. 500 people vaccinated

Your resources: \$, people, equipment  
e.g. Vaccines, qualified vaccinators, a place to vaccinate

