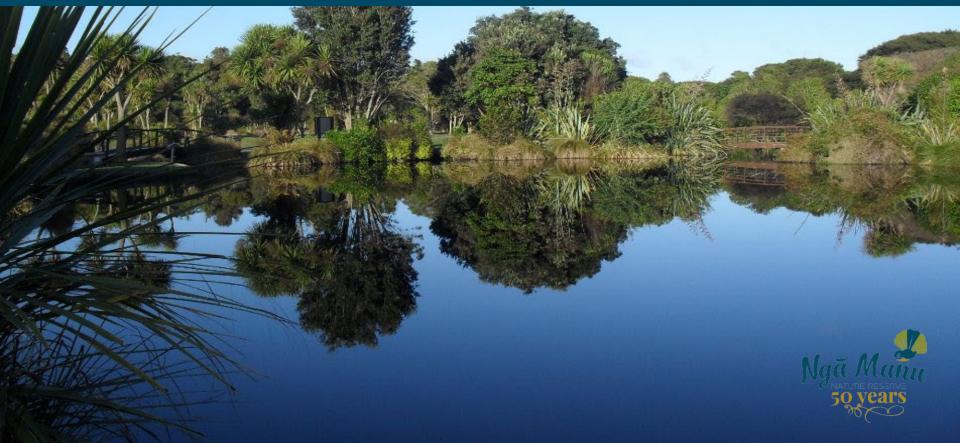


## Annual Meeting 2024



Agenda

Welcome / Introduction

Chair's Address

CEO's Address

Shareholder Resolutions

Other Business / Questions

Close of Meeting



## David Pilkington

#### **Board of Directors**



David Pilkington
Chair



**Keith Gibson** 



**David Gibson** 



**Sophie Haslem** 



**Sam Knowles** 



**Cathy Quinn ONZM** 



**Richard Wilks** 

#### Chair's Address

- Results and Outlook
- Dividend
- Share buyback price
- Proposed change in Financial reporting
- Director Succession

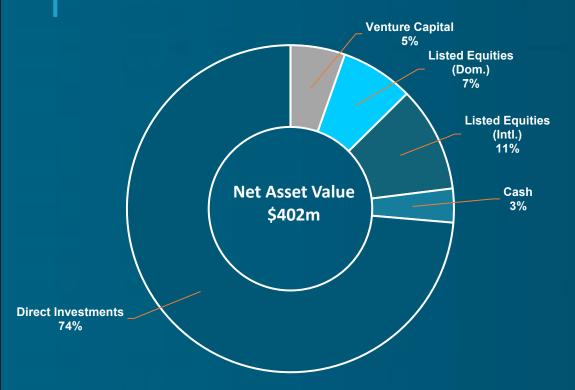


## Mark Dossor

## Operating Earnings and Returns

Financial Year	2021	2022	2023	2024
Operating Earnings	\$9.1m	\$4.6m	\$10.5m	\$14.2m
Comprehensive Income	\$36.5m	\$33.8m	\$29.9m	\$21.7m
Net Asset Value	\$263m	\$288m	\$378m	\$402m
NAV per share	\$14.87	\$16.27	\$18.05	\$19.19
Share price - A shares	\$12.25	\$14.75	\$14.15	\$14.75
Dividend per share	60c	60c	67c	74c
Total Shareholder Return	21.1%	13.3%	15.1%	10.4%

#### Portfolio - March 2024

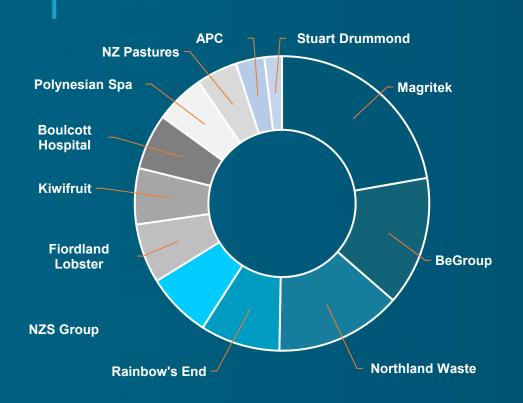


Key changes from March 23:

- Investment in Northland Waste
- Sale of Mrs Higgins and Bio-Strategy
- Increased International listed shares by \$20m in December
- Reduced cash holding

NOTE: March 2024 NAV includes the investment in Northland Waste

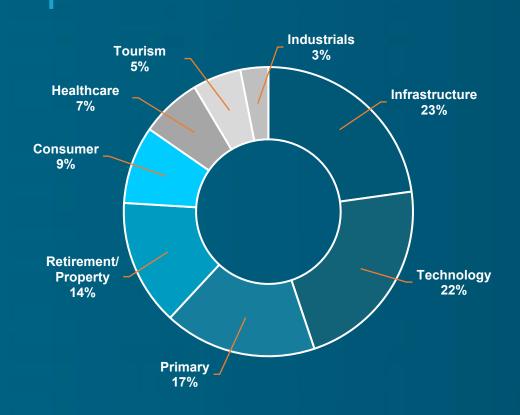
#### Direct Investments - March 2024



- Good mix of businesses that offer growth and yield, with low levels of debt
- 85% of the portfolio is paying regular dividends
- In the next investment we are looking for businesses that offer more growth
- Look to sell one or two of smaller holdings

NOTE: March 2024 NAV includes the investment in Northland Waste

#### Direct Investments - March 2024



- >40% exposed to international markets
- Diversified portfolio in stable businesses.
- 30% underpinned by real assets - a mixture of land, forestry, property and quota

NOTE: March 2024 NAV includes the investment in Northland Waste

#### Northland Waste



- Attractive sector dynamics
- Proven vertically integrated business model
- Long-term growth prospects
- Strong, experienced management
- Alignment with Rangatira's investment and partnership approach

## Update on selected Portfolio Companies

### **BeGroup**







### **Investment Entity Reporting**

Profit & Loss		Balance sneet	
Income		Assets	
Revaluation gain / (loss)	X	Accounts receivable	×
Dividend income	X	Direct investments	Х
Interest income	X	Cash	Х
Total income	X	Listed equities	Х
Expenses		Venture capital	Х
Rangatira staff	x	Total assets	Х
Directors fees Office expenses	X X	Liabilities	
Audit expenses	X	Accounts payable	Х
Other expenses	X	Provisions	Х
Total expenses	X	Debt	X
Operating profit	X	Total liabilities	Х
Operating profit	<b>A</b>	Equity	Χ
		Total liabilities and equity	Х

#### Outlook

- We are budgeting for FY25 operating earnings to be up by 14% on FY24.
- The economic environment will be challenging and suspect it won't recover till 12 to 18 months after the OCR decreases
- This will result in less asset appreciation over the next 12 to 24 months.
- Will continue to take on new opportunities as they present themselves.

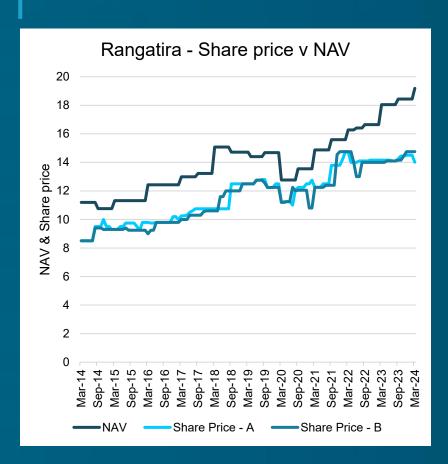
### Questions



# David Pilkington

Shareholder Resolution |1| To adopt the Report of the Directors and Audited Financial Statements for the year ended 31 March 2024.

## Proposed increase in share buyback price



- The combination of increasing discount to NAV, shareholder feedback and a genuine effort to provide liquidity at a fair price, we are proposing to change the buyback price to give directors discretion to buy shares at a price of up to 90% of NAV.
- This provides shareholders with liquidity and makes a good investment for Rangatira as we see this as buying quality assets at a discount.
- Directors are constrained with information asymmetry and therefore this is more likely to occur in trading windows going forward post the release of annual and half-year results.

#### Shareholder Resolution |2|

That the acquisition by Rangatira of up to an aggregate of 600,000 A shares and 600,000 B shares from shareholders of Rangatira, on the terms and conditions more fully explained in the explanatory notes accompanying this notice of meeting, be approved.

### Shareholder Resolution |3|

To elect as a director, Sam Knowles who retires in accordance with the Rangatira Limited Constitution and being eligible, offers himself for reelection.



#### Shareholder Resolution |4|

To reappoint, as auditor, KPMG until the conclusion of the 88<sup>th</sup> Annual Meeting of the Company and to authorise the Board of Directors to fix the auditor's remuneration for the coming year.



## Any other Business | Questions