

## [Partnerships Manager](#)

Kindness Collective Foundation



Onehunga, Auckland

Community Development (Community Services & Development)

Full time

Join a team that's all about supporting communities across Aotearoa to thrive!

### **Mātou | About us**

The Kindness Collective (KC) is an award-winning charitable trust that spreads kindness by connecting children, families and communities in need with everyday essentials, moments of joy, care and connection. We won Community of the Year at New Zealander of the Year Awards for 2023, and have recently been announced as a charitable partner of some of Aotearoa's most well-known brands and businesses, with more to come this year.

We support 162 community partners (including New Zealand Police, Te Whatu Ora, Iwi organisations, Social Services and NGOs) with resources, programmes and events to support children, families and communities, all over Aotearoa.

KC is in a period of immense growth and we're looking for a passionate Partnerships Manager to join the team and to help us further develop and grow our impact to communities.

Our partnerships are incredibly important to us and help us achieve our impact across the country for whānau and communities. You'll be passionate about securing, managing and retaining partners and donors as you know the impact they help us make.

### **Mō tēnei tūranga mahi | About this role**

#### ***This role is responsible for:***

- Managing our existing and new partnership relationships and related campaign activity.
- Supporting our Chief Executive with helping to create opportunities to secure new key partnerships with corporate partners and donors.
- Stewardship and retention of existing key partners and donors.

#### **You will have:**

- Minimum 2 years working in the for-purpose sector with relationship development and relationship management experience in medium to large-sized not for profit organisations, social services or NGOs.
- Demonstrated experience and evidence of success handling large and complex corporate partnerships.

- A strategic disposition in thinking and planning with the ability to help our Chief Executive create opportunities for building the Kindness Collective's profile, brand and income with our partner activity.
- Strong presentation skills and the ability to talk to all different people from all walks of life.
- You will have a commitment to respecting, understanding and learning from Te Tiriti o Waitangi and te ao Māori. You'll be able to connect and work with people from diverse backgrounds and have a hunger to listen and learn from our community partners.
- You're reliable, you get the job done and you're motivated by the knowledge we're making a difference.

**What we offer:**

- The opportunity to be part of the growth of a unique organisation doing things a little bit differently.
- Competitive salary and generous leave entitlements.
- Flexible working conditions and an understanding/respect that you have other commitments, including those to your whānau, friends and out of work interests.
- A supportive CEO and Trust Board who will ensure you're keeping well in the workplace.
- Fantastic contacts, working with the best of the best in PR, media, design and communications agencies.
- A large, diverse community full of volunteers, donors, individuals and community partners to work with and build a kinder New Zealand.

The Kindness Collective has a strong commitment to building a diverse organisation. We particularly encourage Tangata whenua or Pasifika applicants.

**To check out who we are and what we do head to [www.kindness.org.nz](http://www.kindness.org.nz) Instagram / Facebook / LinkedIn @kindnesscollectivefoundation**